

State of Hawaii  
Department of Education  
Office of Curriculum, Instruction and Student Support  
Special Education Section

**Request for Proposals**

**RFP No. F05-044**

**Provide Physical Therapy Services  
for the  
Department of Education**

October 12, 2004

Note: If this RFP was downloaded from the State Procurement Office RFP Website each applicant must provide contact information to the RFP contact person for this RFP to be notified of any changes. For your convenience, an [RFP Interest form](#) may be downloaded to your computer, completed and e-mailed or mailed to the RFP contact person. The State shall not be responsible for any missing addenda, attachments or other information regarding the RFP if a proposal is submitted from an incomplete RFP.

October 12, 2004

**REQUEST FOR PROPOSALS  
THERAPY SERVICES FOR THE DEPARTMENT OF EDUCATION**

**RFP No. F05-042 SPEECH LANGUAGE THERAPY**

**RFP No. F05-043 OCCUPATIONAL THERAPY**

**RFP No. F05-044 PHYSICAL THERAPY**

The Department of Education (DOE), Office of Curriculum, Instruction and Student Support (OCISS), Special Education Section (SPED) is requesting proposals from qualified applicants to provide educationally related Therapy services to students certified as eligible under the Individuals with Disabilities Education Act (IDEA) and Section 504 of the American with Disabilities Act. The contract term will be from July 1, 2005 through June 30, 2006. Multiple contracts may be awarded under each request for proposals.

Due to the differences in delivering these three distinct services, Applicants must submit separate proposals for each RFP.

Copies of these RFPs may be obtained at the DOE Procurement and Contracts Branch, Waipahu Civic Center, 94-275 Mokuola St, Rm 200A, Waipahu, Hawaii 96797 or from the SPO website: <http://www2.hawaii.gov/spoh/rfps.htm>.

OCISS will conduct an orientation meeting on October 26, 2004, from 9:00 a.m. to 11:00 a.m. Hawaii Standard Time (HST), at the Waipahu Civic Center, 94-275 Mokuola St, Rm 202, Waipahu, Hawaii 96797. All prospective applicants are encouraged to attend the orientation.

The deadline for submission of written questions is November 12, 2004 at 2:00 p.m. H.S.T. All written questions will receive a written response from the State on or before December 15, 2004.

Proposals shall be mailed and postmarked by the United State Postal Service on or before January 14, 2005, or hand delivered no later than 2:00 p.m., H.S.T., January 14, 2005, at the drop-off sites designated on the Proposal Mail-in and Delivery Information Sheet. Proposals postmarked or hand delivered after the submittal deadline shall be considered late and rejected. There are no exceptions to this requirement.

Inquiries regarding these RFPs should be directed to the RFP Contact Person as follows:

Speech Language Therapy - Ms. Verna Chinen by telephone at (808) 733-4835

Occupational Therapy - Ms. Remedios Pai by telephone at (808) 733-4990

Physical Therapy – Ms. Stephanie Kataoka by telephone at (808) 733-4990

## **PROPOSAL MAIL-IN AND DELIVERY INFORMATION SHEET**

<b>ONE ORIGINAL AND TWO COPIES OF THE PROPOSAL ARE REQUIRED</b>
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**ALL MAIL-INS MUST BE POSTMARKED BY UNITED STATES POSTAL SERVICE  
(USPS) NO LATER THAN  
January 14, 2005**

**All Mail-ins**

Department of Education  
Procurement and Contracts Branch  
Waipahu Civic Center  
94-275 Mokuola Street, Room 200A  
Waipahu, Hawaii 96797

**DOE RFP COORDINATOR**

Stephanie Kataoka  
For further info or inquiries  
Phone: 733-4990

**ALL HAND DELIVERIES WILL BE ACCEPTED AT THE FOLLOWING SITES UNTIL  
2:00 p.m. H.S.T., January 14, 2005.**

**Drop-off Sites**

For applicants located on Oahu:

Department of Education  
Procurement and Contracts Branch  
Waipahu Civic Center  
94-275 Mokuola Street, Room 200A  
Waipahu, Hawaii 96797

**BE ADVISED:**     **All mail-ins postmarked by USPS after January 14, 2005, shall not be accepted for review and shall be returned.**

**Hand deliveries shall NOT be accepted after 2:00 p.m., January 14, 2005.**

**Deliveries by private mail services such as Fedex shall be considered hand deliveries and shall NOT be accepted if received after 2:00 p.m., January 14, 2005.**

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# **Section 1**

## **Administrative Overview**

# Section 1

## Administrative Overview

Applicants are encouraged to read each section of the RFP thoroughly. While sections such as the administrative overview may appear similar among RFPs, state purchasing agencies may add additional information as applicable. It is the responsibility of the applicant to understand the requirements of *each* RFP.

### I. Authority

This RFP is issued under the provisions of the Hawaii Revised Statutes (HRS), Chapter 103F and its administrative rules. All prospective applicants are charged with presumptive knowledge of all requirements of the cited authorities. Submission of a valid executed proposal by any prospective applicant shall constitute admission of such knowledge on the part of such prospective applicant.

### II. RFP Organization

This RFP is organized into five sections:

***Section 1, Administrative Overview***--Provides applicants with an overview of the procurement process.

***Section 2, Service Specifications***--Provides applicants with a general description of the tasks to be performed, delineates applicant responsibilities, and defines deliverables (as applicable).

***Section 3, Proposal Application Instructions***--Describes the required format and content for the proposal application.

***Section 4, Proposal Evaluation***--Describes how proposals will be evaluated by the state purchasing agency.

***Section 5, Attachments*** --Provides applicants with information and forms necessary to complete the application.

### III. Contracting Office

The Contracting Office is responsible for overseeing the contract(s) resulting from this RFP, including system operations, fiscal agent operations, and monitoring and assessing provider performance. The Contracting Office is:

**State of Hawaii**

Department of: Education

Office: Office of Curriculum, Instruction and Student Support

Section: Special Education Section (SPED)

637 18<sup>th</sup> Avenue

Honolulu, Hawaii 96816

Contract

Administrator: Ms. Stephanie Kataoka

Phone (808) 733-4990 Fax: (808) 733-4841

**IV. Procurement Timetable**

**Note that the procurement timetable represents the State's best estimated schedule. Contract start dates may be subject to the issuance of a notice to proceed.**

Activity	Scheduled Date
Public notice announcing RFP	10/12/2004
Distribution of RFP	10/12/2004
RFP orientation session	10/26/2004
Closing date for submission of written questions for written responses	11/12/2004
State purchasing agency's response to applicants' written questions	12/15/2004
Discussions with applicant prior to proposal submittal deadline (optional)	n/a
Proposal submittal deadline	1/14/2005
Discussions with applicant after proposal submittal deadline (optional)	n/a
Final revised proposals (optional)	n/a
Proposal evaluation period	1/14/2005 – 2/28/2005
Provider selection	3/15/2005
Notice of statement of findings and decision	3/31/2005
Contract start date	7/1/2005

**V. Orientation**

An orientation for applicants in reference to the request for proposals will be held as follows:

**Date:** October 26, 2004 **Time:** 9:00 a.m. – 11:00 a.m.  
**Location:** 94-275 Mokuola Street, Room 202, Waipahu, HI 96797

Applicants are encouraged to submit written questions prior to the orientation. Impromptu questions will be permitted at the orientation and spontaneous answers provided at the state purchasing agency's discretion. However, answers provided at the orientation are only intended as general direction and may not represent the state purchasing agency's position. Formal official responses will be provided in writing. To ensure a written response, any oral questions should be submitted in



writing following the close of the orientation, but no later than the submittal deadline for written questions indicated in the next paragraph (VI. Submission of Questions).

## VI. Submission of Questions

Applicants may submit questions to the RFP Contact Person(s) identified in Section 2 of this RFP. All written questions will receive a written response from the state purchasing agency.

Department responses to applicant written questions will be posted as an addendum to this RFP on the SPO website:

<http://www2.hawaii.gov/spoh/rfps.htm>

Deadline for submission of written questions:

**Date:** November 12, 2004 **Time:** 2:00 p.m. HST

State agency responses to applicant written questions will be provided by:

**Date:** December 15, 2004

## VII. Submission of Proposals

**A. Forms/Formats** - Forms, with the exception of program specific requirements, may be found on the State Procurement Office website at: [www.spo.hawaii.gov](http://www.spo.hawaii.gov), click *Procurement of Health and Human Services* and *For Private Providers*. Refer to the Proposal Application Checklist for the location of program specific forms.

1. **Proposal Application Identification (Form SPO-H-200)** - Provides identification of the proposal.
2. **Proposal Application Checklist** – Provides applicants with information on where to obtain the required forms; information on program specific requirements; which forms are required and the order in which all components should be assembled and submitted to the state purchasing agency.
3. **Table of Contents** - A sample table of contents for proposals is located in Section 5, Attachments. This is a sample and meant as a guide. The table of contents may vary depending on the RFP.
4. **Proposal Application (Form SPO-H-200A)** - Applicant shall submit comprehensive narratives that addresses all of the issues contained in the Proposal Application Instructions, including a cost proposal/budget if required. (Refer to Section 3 of this RFP.)
5. **Registration Form (SPO-H-100A)** – If applicant is not registered with the State Procurement Office (business status), this form must

be submitted with the application. If applicant is unsure as to their registration status, they may check the State Procurement Office website at: <http://www.spo.hawaii.gov>, click *Procurement of Health and Human Services*, and *For Private Providers and Provider Lists...The List of Registered Private Providers for Use with the Competitive Method of Procurement* or call the State Procurement Office at (808) 587-4706.

6. **Tax Clearance** – A certified copy of a current valid tax clearance certificate issued by the State of Hawaii, Department of Taxation (DOTAX) and the Internal Revenue Service (IRS) will be required either at the time of proposal submittal or upon notice of award at the discretion of the purchasing agency.

Refer to Section 4, item III.A.1, Administrative Requirements, and the Proposal Application Checklist to see if the tax clearance is required at time of proposal submittal. The tax clearance application may be obtained from the Department of Taxation website at [www.hawaii.gov/tax/tax.html](http://www.hawaii.gov/tax/tax.html).

- B. **Program Specific Requirements** - Additional program specific requirements are included in Sections 2 and/or 3, Service Specifications and the Proposal Application Instructions, as applicable. If Federal and/or State certifications are required, they are listed on the Proposal Application Checklist.
- C. **Multiple or Alternate Proposals** - Multiple or alternate proposals shall not be accepted unless specifically provided for in Section 2 of this RFP. In the event alternate proposals are not accepted and an applicant submits alternate proposals, but clearly indicates a primary proposal, it shall be considered for award as though it were the only proposal submitted by the applicant.
- D. **Proposal Submittal** - Proposals must be postmarked by USPS or hand delivered by the date and time designated on the Proposal Mail-In and Delivery Information Sheet attached to this RFP. Any proposal post-marked or received after the designated date and time shall be rejected. Note that postmarks must be by United States Postal Service or they will be considered hand-delivered and shall be rejected if late. The number of copies required is located on the Proposal Mail-In and Delivery Information Sheet.
- E. **Wages and Labor Law Compliance** - Before a provider enters into a service contract in excess of \$25,000, the provider shall certify that it complies with section 103-55, HRS, Wages, hours, and working conditions of employees of contractors performing services. Section 103-

55, HRS may be obtained from the Hawaii State Legislature website at <http://www.capitol.hawaii.gov/>. Or go directly to: [http://www.capitol.hawaii.gov/hrscurrent/Vol02\\_Ch0046-0115/HRS0103/HRS\\_0103-0055.htm](http://www.capitol.hawaii.gov/hrscurrent/Vol02_Ch0046-0115/HRS0103/HRS_0103-0055.htm)

*Certification will be required at time of contract award.*

- F. Confidential Information** – If an applicant believes any portion of a proposal contains information that should be withheld as confidential, the applicant shall request in writing nondisclosure of designated proprietary data to be confidential and provide justification to support confidentiality. Such data shall accompany the proposal, be clearly marked, and shall be readily separable from the proposal to facilitate eventual public inspection of the non-confidential sections of the proposal.

**Note that price is not considered confidential and will not be withheld.**

## **VIII. Discussions with Applicants**

- A. Prior to Submittal Deadline.** Discussions may be conducted with potential applicants to promote understanding of the purchasing agency's requirements.
- B. After Proposal Submittal Deadline -** Discussions may be conducted with applicants whose proposals are determined to be reasonably susceptible of being selected for award, but proposals may be accepted without discussions, in accordance section 3-143-403, HAR.

## **IX. Opening of Proposals**

Upon receipt of proposal by a state purchasing agency at a designated location, proposals, modifications to proposals, and withdrawals of proposals shall be date-stamped, and when possible, time-stamped. All documents so received shall be held in a secure place by the state purchasing agency and not examined for evaluation purposes until the submittal deadline.

Procurement files shall be open to public inspection after a contract has been awarded and executed by all parties.

## **X. Additional Materials and Documentation**

Upon request from the state purchasing agency, each applicant shall submit any additional materials and documentation reasonably required by the state purchasing agency in its evaluation of the proposals.

## **XI. RFP Amendments**

The State reserves the right to amend this RFP at any time prior to the closing date for the final revised proposals.

## **XII. Final Revised Proposals**

The applicant's final revised proposal, *as applicable* to this RFP, must be postmarked or hand delivered by the date and time specified by the state purchasing agency. Any final revised proposal post-marked or received after the designated date and time shall be rejected. If a final revised proposal is not submitted, the previous submittal shall be construed as their best and final offer/proposal. *The applicant shall submit **only** the section(s) of the proposal that are amended, along with the Proposal Application Identification Form (SPO-H-200).* After final revised proposals are received, final evaluations will be conducted for an award.

## **XIII. Cancellation of Request for Proposal**

The request for proposal may be canceled and any or all proposals may be rejected in whole or in part, when it is determined to be in the best interests of the State.

## **XIV. Costs for Proposal Preparation**

Any costs incurred by applicants in preparing or submitting a proposal are the applicants' sole responsibility.

## **XV. Provider Participation in Planning**

Provider participation in a state purchasing agency's efforts to plan for or to purchase health and human services prior to the state purchasing agency's release of a request for proposals, including the sharing of information on community needs, best practices, and providers' resources, shall not disqualify providers from submitting proposals if conducted in accordance with sections 3-142-202, 3-142-203 and 3-143-618 of the Hawaii Administrative Rules for Chapter 103F, HRS.

## **XVI. Rejection of Proposals**

The State reserves the right to consider as acceptable only those proposals submitted in accordance with all requirements set forth in this RFP and which demonstrate an understanding of the problems involved and comply with the service specifications. Any proposal offering any other set of terms and conditions contradictory to those included in this RFP may be rejected without further notice.

A proposal may be automatically rejected for any one or more of the following reasons: (Relevant sections of the Hawaii Administrative Rules for Chapter 103F, HRS, are parenthesized)

- (1) Rejection for failure to cooperate or deal in good faith. (Section 3-141-201, HAR)
- (2) Rejection for inadequate accounting system. (Section 3-141-202, HAR)
- (3) Late proposals (Section 3-143-603, HAR)
- (4) Inadequate response to request for proposals (Section 3-143-609, HAR)
- (5) Proposal not responsive (Section 3-143-610 (1), HAR)
- (6) Applicant not responsible (Section 3-143-610 (2), HAR)

## **XVII. Notice of Award**

A statement of findings and decision shall be provided to all applicants by mail upon completion of the evaluation of competitive purchase of service proposals.

Any agreement arising out of this solicitation is subject to the approval of the Department of the Attorney General as to form, and to all further approvals, including the approval of the Governor, required by statute, regulation, rule, order or other directive.

No work is to be undertaken by the awardee prior to the contract commencement date. The State of Hawaii is not liable for any costs incurred prior to the official starting date.

## **XVIII. Protests**

Any applicant may file a protest against the awarding of the contract. The Notice of Protest form, SPO-H-801, is available on the SPO website (see the Proposal Application Checklist in Section 5 of this RFP. Only the following matters may be protested:

- (1) A state purchasing agency's failure to follow procedures established by Chapter 103F of the Hawaii Revised Statutes;
- (2) A state purchasing agency's failure to follow any rule established by Chapter 103F of the Hawaii Revised Statutes; and
- (3) A state purchasing agency's failure to follow any procedure, requirement, or evaluation criterion in a request for proposals issued by the state purchasing agency.

The Notice of Protest shall be mailed by USPS or hand delivered to the DOE Procurement and Contracts Branch and the procurement officer who is conducting the protested procurement (as indicated below) within five working days of the postmark of the Notice of Findings and Decision sent to the protestor. Delivery services other than USPS shall be considered hand deliveries and considered submitted on the date of actual receipt by the state purchasing agency.

Head of State Purchasing Agency		Procurement Officer	
Name:	Patricia Hamamoto	Name:	Debra Farmer
Title:	Superintendent	Title:	Administrator, Special Education Services
Mailing Address:	P.O. Box 2360 Honolulu, Hawaii 96804	Mailing Address:	637 18 <sup>th</sup> Avenue Honolulu, Hawaii 96816
Business Address:	1390 Miller Street Honolulu, Hawaii 96813	Business Address:	637 18 <sup>th</sup> Avenue Honolulu, Hawaii 96816

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**DOE Procurement and Contracts Branch**


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Mailing 94-275 Mokuola Street

Address: Waipahu, HI 96797

Business 94-275 Mokuola Street

Address: Waipahu, HI 96797

**XIX. Availability of Funds**

The award of a contract and any allowed renewal or extension thereof, is subject to allotments made by the Director of Finance, State of Hawaii, pursuant to Chapter 37, HRS, and subject to the availability of State and/or Federal funds.

**XX. Monitoring and Evaluation**

The criteria by which the performance of the contract will be monitored and evaluated are:

- (1) Performance/Outcome Measures
- (2) Output Measures
- (3) Quality of Care/Quality of Services
- (4) Financial Management
- (5) Administrative Requirements

**XXI. General and Special Conditions of Contract**

The general conditions that will be imposed contractually are on the SPO website. (See Section 5, Proposal Application Checklist for the address). Special conditions may also be imposed contractually by the state purchasing agency, as deemed necessary.

**XXII. Cost Principles**

In order to promote uniform purchasing practices among state purchasing agencies procuring health and human services under Chapter 103F, HRS, state purchasing agencies will utilize standard cost principles outlined in Form SPO-H-201 which is available on the SPO website (see section 5, the Proposal Application Checklist). Nothing in this section shall be construed to create an exemption from any cost principle arising under federal law.

# **Section 2**

## **Service Specifications**

## Section 2

### Service Specifications

#### I. Introduction

##### A. Overview, purpose or need

The Hawaii Department of Education (DOE) administers the statewide system of public schools. The scope of educational programs and services of the public schools encompasses grades kindergarten through twelve, and such pre-school programs and community/adult education curricula as may be authorized. In addition to regular programs of instruction and support services, the DOE offers special programs and services for students who are disabled, gifted, learning English as a second language, economically and culturally disadvantaged, school-alienated, or institutionally confined. Applicable Federal and State statutes and regulations govern the provision of physical therapy services (i.e. Reauthorized Individuals with Disabilities Educational Act, Hawaii Administrative Rules Chapters 53 and 56, and Chapter 457G of the revised Hawaii State Statutes.)

DOE strives to provide an integrated system of care for children and youth with educational disabilities and related mental health challenges. In October, 1994, the United States District Court, District of Hawaii approved a class action lawsuit in the case of Felix vs. Waihee, Civil No. 93-00367-DAE (now known as Felix vs. Cayetano) and entered a consent decree (hereinafter Federal Consent Decree). In accordance with this Federal Consent Decree, the State has agreed to provide all necessary services for youth certified as eligible under the Individuals with Disabilities Education Act (IDEA) or youth certified as disabled under Section 504-Subpart D of the Rehabilitation Act of 1973 (as amended in 1974) to benefit from their education.

The Physical Therapy (PT) Program, Special Education Section, is responsible for the provision of mandated educationally related services of physical therapy to eligible children with special needs enrolled in the public schools.

Physical therapy services are provided to assist students with special needs to benefit from individualized educational programs as mandated by the Individuals with Disabilities Education Act (IDEA) and local regulations. The aim of the program is to assess students to identify needs for physical therapy intervention and to provide the necessary therapy services to enable them to benefit from special education.

Physical therapy services are provided to students with various educational certifications. Physical therapists travel from school to school to deliver therapy services. Each therapist may provide services to seven or more schools within the assigned geographic area.

***For this RFP, DOE expects to participate in Medicaid reimbursement to eligible students. DOE will require verification of licensure subject to the terms of this RFP in context of Medicaid reimbursable activities. This***



***requirement does not supercede the provider credentials required in the service activities. Agencies awarded a contract under this RFP will be subject to administrative claiming for all eligible services regardless of licensure, and will be expected to participate in time studies by DOE or their agent(s) three times a year, or more frequently if required. All services under this RFP will be subject to Medicaid audit.***

The purpose of this request for proposal (RFP) is to solicit private providers of PT services (agencies and/or individuals) interested in providing physical therapy assessments and treatment that reflect a curriculum-based educational model within the Comprehensive Student Support System (CSSS). DOE anticipates the need to develop contracts to augment DOE employees in the provision of physical therapy services on a timely basis for identified students. The purpose of this RFP is to assure that resources to students who require physical therapy services in the State of Hawaii will continue to receive the necessary assessments and educationally related PT services as defined in their Individualized Educational Program (IEP) or Modification Plan (MP).

The CSSS educational model is a strengths-based, multi-disciplinary team decision-making model focusing on learning and development. It is based upon the understanding that an individual's capacity to meet expectations is based upon unique inherent characteristics and previous learning opportunities. In the area of physical therapy, CSSS promotes prevention and early intervention to increase mobility and gross motor skills of all students. Some students with disabilities involving mobility and motor limitations will require direct therapy services to address these needs and assist with the development of further gross motor skills to access the general education curriculum.

The types of services that may be necessary to contract through this RFP are as follows: (1) Educational Team Meeting Planning and Participation, (2) Physical Therapy Assessment, (3) Physical Therapy Intervention (4) Consultation Services and (5) Documentation and other activities deemed necessary. Please see Part III Scope of Work for details on performance standards.

## **B. Description of the goals of the service**

The goal of this RFP is to provide physical therapy resources statewide. DOE is seeking a statewide or district contract(s). It is anticipated that the contract awarded as a result of this RFP will be to provide physical therapy services to students referred in the specific geographic area assigned by DOE including, as applicable, short-term coverage of less than 12 months.

PT services are provided within the context of DOE CSSS. As part of an integrated programmatic approach, these services are designed to provide the personalized support necessary to assist students to successfully engage in standards based educational opportunities through overcoming individual barriers to learning. The primary goal is to remove mobility and gross motor barriers to learning through the provision of physical therapy services to students, emphasizing the development of skills necessary to meet the demands of learning and accessing the school community environment.

PT services provided are to be curriculum based and integrated with DOE standards. IEPs or MPs will be developed collaboratively with school teams to assure services are accountable, cost effective, performance based, and results in measurable outcomes to foster independence and enhance the student's ability to make progress on IEP/MP goals and objectives.

**C. Description of the target population to be served**

Students eligible for the services described in this RFP must meet at least one of the following criteria:

- Students (between 3 and 20 years of age) in need of a timely physical therapy assessment to support the consideration of eligibility for IDEA or 504 services.
- Students who have been certified as having an educational disability as part of IDEA or Section 504 Subpart D, and who are in need of physical therapy services in order to benefit from their free and appropriate public education.

Educational certifications of students served include: autism, deaf, deaf & blind, developmental delay, emotional impairment, hearing impaired, multiple disabilities, mental retardation, other health impairment, orthopedic impairment, specific learning disability, speech language impairment, traumatic brain injury and 504 eligible students.

**D. Geographic coverage of service**

The DOE provides service to schools on 7 islands. The estimated number of hours required per district on each island are listed below. The number of hours will vary depending on the physical therapy needs of the students.

DOE estimates that at this time, no services will be required for some Districts as noted below. Contingent upon future needs however, Contractor shall be required to provide services to these districts upon request.

Island	District	# Of hours
Oahu	Honolulu	5,520
	Windward	1,840
	Central	1,840
	Leeward	4,140
Hawaii	Hawaii	1,840
Maui/Lanai/Molokai	Maui	0
Kauai	Kauai	1,840
<b>TOTAL</b>		<b>17,020</b>

**E. Probable funding amounts, source, and period of availability**

It is expected that state and federal funds will be used to support the services. An estimated amount not to exceed \$1.2 million per year may be available, contingent upon appropriation of funds and need of services. The appropriation may be extended provided availability of said funds.

A decrease in funding may occur depending upon the need for services. It is expected that funding at least at this current level would be allocated for this contract period.

## II. General Requirements

### A. Specific qualifications or requirements, including but not limited to licensure or accreditation

The Applicant shall comply with the Chapter 103F, HRS Cost Principles for Purchases of Health and Human Services identified in SPO-H-201 (Effective 10/1/98), which can be found on the SPO website (See Section 5, POS Proposal Checklist, for the website address).

The Contractor shall:

1. have in place an administrative structure capable of supporting the activities required by the RFP. Specifically, there must be clinical, financial, accounting and management information systems, and an organizational structure to support the activities of the Applicant.
2. assign personnel to attend provider meetings as scheduled by the DOE.
3. cooperate with the DOE in approved research, training, and service projects provided that such projects do not substantially interfere with the applicant's service requirements as outlined in this RFP.
4. comply with all applicable policies and procedures of the DOE.
5. submit to the DOE a copy of the Contractor's operating policies and procedures, including all revisions and updates, at the Contractor's expense upon request of the DOE.
6. incorporate "Best practices" into any therapy service. Best practice is defined as the body of research findings that produce the most efficacious outcomes for children with disabilities, has literature to support the practice, and has a system for implementing and maintaining program integrity.
7. employ and place personnel that meet the State of Hawaii licensure requirements for Physical Therapists and requirements of this RFP including suitability clearance (criminal history check) to work in the Hawaii Public School System.

### B. Secondary purchaser participation

(Refer to §3-143-608, HAR)

After-the-fact secondary purchases will be allowed.

Planned secondary purchases

The secondary purchaser will execute a separate contract.

### C. Multiple or alternate proposals

(Refer to §3-143-605, HAR)

☐ Allowed ☒ Unallowed

The Applicant may submit a proposal in the following manner:

- (1) Statewide in which the Applicant can provide services in all districts,  
**OR**  
 (2) Individual district(s) in which the Applicant can provide services in a specific district(s).

**D. Single or multiple contracts to be awarded**

(Refer to §3-143-206, HAR)

☐ Single                      ☐ Multiple                      ☒ Single & Multiple

Criteria for multiple awards:

Applicants who meet all requirements based on the criteria listed in Section 4, Evaluation shall be qualified to enter into a contract with the DOE. Qualified applicants who obtain a score of 70 or higher in Section 4, Evaluation will be placed on the Treatment Procurement list for PT service providers and will be eligible to enter into a contract with DOE under this RFP. All qualified proposals will be ranked from highest to lowest score. Selection for contracts will be given to the highest-ranking provider until capacity of the provider is met, and will proceed in a descending manner until the needs of DOE are met. The State will evaluate all proposals, select, and award contracts determined to be the most advantageous as delineated further in Section 4, Evaluation.

**E. Single or multi-term contracts to be awarded**

(Refer to §3-149-302, HAR)

☐ Single term (< 2 yrs)                      ☒ Multi-term (> 2 yrs.)

Contract terms:

Initial Term of Contract	One (1) year
Length of each extension	One (1) year
Number of possible extensions	Three (3) extensions
Maximum length of contract	Four (4) years
Initial period	Shall commence on the contract start date
Conditions for extension	Extension must be in writing, and is contingent upon potential changes to DOE's approach to service delivery, availability of funding beyond first year, and upon mutual agreement

**F. RFP contact person**

The individual listed below is the sole point of contact from the date of release of this RFP until the selection of the successful provider or providers. Written questions should be submitted to the RFP contact person and received on or before the day and time specified in Section I, Item IV (Procurement Timetable) of this RFP.

Stephanie Kataoka, State Physical Therapy Coordinator  
 Department of Education Student Support Services Branch  
 617 18<sup>th</sup> Avenue  
 Honolulu, Hawaii 96816  
 Phone No. (808) 733-4990 Fax No. (808) 733-4841

### **III. Scope of Work**

The scope of work encompasses the following tasks and responsibilities:

#### **A. Service Activities**

(Minimum and/or mandatory tasks and responsibilities)

The workday shall be eight (8) hours:

- During the regular school year and when students are present, the work hours will be 7:30 am to 4:00 pm with a thirty (30) minute lunch.
- Hours worked per week shall not exceed forty (40) hours.
- During school holidays or when no students are present, the Contractor's employees shall not be on duty.
- During summer session and extended school year (ESY) inter-sessions, the work hours will be adjusted to a maximum of 20-30 hours per week to coincide with the length of the official school day.

At minimum, activities which comprise the billable eight (8) hour workday shall consist of, but shall not be limited to:

#### **Assessments**

Following a determination by the student support team that a physical therapy assessment is warranted, physical therapists must be able to conduct a physical therapy assessment. Assessments shall not be limited to, but at minimum shall address:

- Data from standardized tests
- Gross motor
- Range of Motion
- Muscle tone and strength
- Mobility
- Balance and coordination
- Functional assessment measures such as classroom observation and criterion-referenced activities
- Parent/teacher interview and observation

#### **Therapy Services**

Physical therapy services for a student will be determined by an IEP or MP team.

Physical therapists must be able to deliver physical therapy as a related service. Physical therapy is provided for students whose disability has gross motor components; however, it is not the primary cause of their learning difficulties. Physical therapy is defined as an ancillary or related service, which is required to assist a student with a disability to benefit from special education. Services must be carried out in accordance with the student's IEP or 504 MP.

When delivering physical therapy services, physical therapists must:

- Utilize an educational model conducive to success in meeting set IEP or MP goals and objectives for the students
- Involve collaboration and consultation with special and/or regular education teachers and parents
- Involve evidence-based practice
- Reflect DOE standards
- Have direct correlation to the general education curriculum
- Utilize strategies and/or accommodations which are efficient and effective for the student as he/she progresses toward general education curriculum
- Include materials and approaches that are appropriate to the student's chronological and developmental age, physical, and sensory abilities and cognitive status
- Be provided in the least restrictive environment, utilizing a delivery option which best meets the needs of the student (may be individual sessions, small group sessions, inclusive classroom sessions, or a combination of any of the above)

### **Participation in Educational Team Meetings**

Physical therapists must be knowledgeable in the area of gross motor development to participate and provide input in Student Support team meetings, eligibility conferences, IEP or MP meetings, or any other team meetings as appropriate.

**Student Support Team** meetings are to allow for discussion, consultation regarding a student's communication needs. These meetings may involve but are not limited to: suggestions regarding regular education programming or school level assistance; or decisions to be made regarding the need for specific physical therapy assessments under Chapter 53 or Chapter 56.

**Eligibility Conferences** are meetings to allow for discussion of assessment findings. The PT must be able to discuss physical therapy findings, consider findings in conjunction with findings of all team members, help teams determine the impact of findings have on educational progress and make suggestions and/or recommendations to the team regarding the student's performance levels and its impact on learning. To interpret findings, the physical therapist along with the school team must examine:

- Student's areas of strengths and needs,
- Comparison of the student's performance with the age/grade expectations;
- Consistencies and contrasts in the student's performance;
- Patterns and trends in the student's performance across assessment measures;
- Student's performance in the current program/placement;
- Whether a lack of instruction in reading and/or math, or limited English proficiency is the sole determinant factor of learning difficulties;
- The State of Hawaii eligibility criteria;
- Whether the student has a disability and is in need of special education and related services because of the disability.

**Individualized Education Program (IEP), Modification Plan (MP), and Services Plan** meetings are held to allow school team members to work together to provide educational results for students with disabilities. The physical therapist must be able to attend these meetings to look closely at the student's unique needs. They must be able to work collaboratively with the team and pool knowledge, experience, and commitment to design an educational program that will help the student be involved in, and progress in, the general curriculum. The IEP guides the delivery of special education supports and services for the student with a disability.

Other team meetings may be held to allow for planning purposes, parent-teacher conferences, etc. Participation in and attendance at these meetings should be left up to the discretion of the administrator, who will take into consideration the relevance of the physical therapist's input.

Providers must participate in district staff meetings and training as required by the administrator in charge.

All Applicants responding to provide the above Service Activities must have their personnel adhere to the following provisions:

- Sign in at the school office when entering a school campus, and sign out when leaving a school campus.
- Wear appropriate identification when visiting a school campus.
- Maintain a professional attitude, work ethic and appearance.
- Be accessible to observations without notice by designated DOE personnel.
- Provide educationally relevant physical therapy assessments
- Participate in educational team meetings as appropriate.
- Provide curriculum based physical therapy services based on an educational model.
- Ensure that therapy is aligned to and follows the IEP, MP, or Services Plan goals and objectives and results in educational progress.
- Provide services as specified in the IEP, MP, or Services Plan.
- Provide services at the school or at a site identified as appropriate by the IEP or MP team.
- Maintain appropriate levels of contact (as specified per service) with families and school staff.
- Provide written documentation by timelines as specified above.
- Demonstrate competency in the services to be provided, including specific competencies related to test administration, interpretation, and delivery of curriculum based therapy.
- Maintain confidentiality of student records at all times as mandated under all applicable laws and regulations. All information obtained by the contractor or providers about individuals receiving services shall be held confidential and shall not be disclosed unless written consent is received by the individual's parent or legal guardian. Confidential school records shall not be removed from schools.
- Maintain necessary computer equipment, assessment tools, therapy materials or supplies, and or adaptive equipment provided by DOE.

Should computer equipment, assessment tools, therapy materials or supplies, or adaptive equipment be damaged or stolen while in the provider's possession, the provider will be responsible for the repair or replacement of such items.

- Demonstrate capability to provide timely scheduling of appointments, processing of documents and participation in conference meetings.
- Adhere to school year calendar regarding scheduling of students.
- Provide the district office and schools with a roster and therapy schedule of assigned students within two weeks of assignment.
- Participate in training regarding the following topics:
  - IDEA, Section 504, Chapter 56 and Chapter 53 requirements including
  - Procedures and eligibility criteria
  - A review of the Comprehensive Student Support System (CSSS)
  - ISPED
- Conduct therapy sessions on school days, during the hours of 7:30 am – 4:00 pm at the assigned school. Summer session/extended school year inter-sessions shall be considered as school days whereby services can be provided upon the request of the DOE.
- Follow state guidelines regarding absences.
- Obtain verbal or written approval from the PT Program Coordinator regarding reporting to school sites on non-instructional days.
- Provide written documentation of work activities on non-instructional days. Work activities on non-instructional days may be authorized for but are not limited to the following:
  - Conferring with other team members outside the IEP/MP setting in order to fulfill a DOE request beyond those inherent to direct service provision,
  - Participate in a due process hearing at the request of the DOE,
  - Completion of supplemental reports,
  - Participation in training required by and under the direction of DOE.
  - Conducting a physical therapy assessment.
- All contract providers shall be responsible and bear the cost of updating its personnel on current practices related to school-based practice and other licensure requirements needed to practice physical therapy locally and nationally.
- Upon termination of assignment turn in all pertinent reports, ensure student records, therapy logs are up to date, return equipment in working order, ensure therapy materials are in usable condition, and return all DOE materials and equipment such as laptop computers, keys, office supplies, etc. to the appropriate place/person. Failure to do so by any provider will result in withholding of final payment and may impact future contracts.

## **B. Management Requirements (Minimum and/or mandatory)**

### **1. Personnel**

**Any Applicant is strictly prohibited from recruiting Physical Therapists employed within the State Department of Education and**



**physical therapists residing within the state. Any violation of this clause shall result in immediate termination of the contract and may influence future contracts.**

Applicants may choose to hire direct employees, or establish a network of professional providers. If the Applicant utilizes a network of independent providers, each practitioner must meet the state requirements to provide physical therapy services as an independent practitioner.

The Applicant shall assure that the Physical Therapists assigned have the proper certification and license to practice in the State of Hawaii prior to placement. The number and geographic assignment of Physical Therapists required is contingent upon staffing needs as defined by the Program.

**Mandatory Criminal Background Checks:** The Applicant shall perform fingerprint and criminal background checks at provider's expense, for all of its personnel and subcontracted personnel. A copy shall be provided to the DOE. Fingerprinting required under this section shall be completed before any personnel of the applicant is assigned to any work site.

**Verification of Mandatory Criminal Background Checks:** The Applicant shall maintain a record of the mandatory criminal background check performed on each of its personnel in compliance with the above. A local criminal records check is required every three years. Additionally, the Applicant shall maintain and update a list of all new personnel that documents the status and completion dates of the mandatory background checks.

**Health and Safety:** The Applicant shall provide documentation on all personnel and/or subcontracted personnel of tuberculosis clearance before any personnel of the Applicant is assigned to a work site.

DOE reserves the right to review and inspect all required records of personnel and/or subcontractors without notice.

## **2. Administrative**

The Applicant shall provide for the continuity of physical therapy services as outlined in this RFP without any additional cost to the State of Hawaii. A detailed plan of action shall be provided to DOE upon request, detailing how PT services will continue whenever there is a change in personnel.

All Applicants must identify procedures to maintain personnel files of training, supervision, appropriate credentialing and re-credentialing and ongoing monitoring of all physical therapists. This policy and adherence to the set standards shall be subject to inspection by DOE.

Applicants must identify how they would provide the necessary infrastructure to support the provision of services.

An organization chart must be included which clearly defines the Applicant's lines of authority and organizational functions.

Applicants must also submit curriculum vitae for the organization's officers and physical therapists. Vitae updates must be submitted for officers and direct service personnel to reflect any changes to DOE.

Applicants must maintain a written policy and procedure that will identify the contractor's process for primary source verification of all personnel. This policy and adherence to the set standards shall be subject to inspection by DOE.

The Applicant shall meet quarterly with the DOE representative to assure compliance with the scope of services.

The Applicant is prohibited from recruiting Employees of the State of Hawaii and physical therapists residing within the state. Violation will result in immediate termination of the contract and may influence future contracts.

### **3. Quality assurance and evaluation specifications**

All Applicants will identify how they intend to comply with quality assurance plans approved by the DOE. DOE reserves the right to inspect any or all records without notice as specified below.

The Applicant shall have a quality assurance plan, which identifies the mission of their organization, what services will be provided, and the standards used to assess or evaluate the quality and timely delivery of services as well as continuous improvement. The quality assurance plan should also indicate corrective actions to be taken if any deficiencies are noted. This plan and the agency's adherence to it, is subject to inspection by DOE.

Applicants assume all responsibility for quality of work provided by employees and subcontracted providers. The contractor is responsible for monitoring the work of all subcontractors and ensures that expectations and responsibilities of the contractor and its personnel are equally placed on subcontracted personnel. Each contractor must identify how personnel will be trained to ensure provided services are consistent with an educational model and are consistent with empirically validated interventions for populations as addressed in the proposal.

Contractors must address supervision and monitoring of the quality of services of all employees and contracted personnel.

All Applicants must participate in at least annually, and frequently quarterly contract monitoring. This contract monitoring is based on compliance with all the administrative and fiscal aspects of the contract. All documentation and all student records must be made available for audits scheduled by DOE.

#### 4. **Output and performance/outcome measurements**

The Applicant will submit monthly reports and statistics as specified by the State Physical Therapy Program Coordinator. (See Section 5, for Attachments: DOE Sign In Sheet; DOE Attendance Log.)

At a minimum these measures must include:

- Satisfaction of parents and schools with the services
- Treatment progress and outcome measures related to academic achievement and gross motor function/mobility in school and at home
- Timeliness of services, including indication of percentage of assessments completed and submitted within the timelines specified by law, and time from authorization of service to initiation of service.
- Submission of monthly reports and statistics as specified by DOE

#### 5. **Experience**

Ideally, Applicant will demonstrate the ability to adequately provide proposed services in an educational setting with previous contracted school districts, and be able to demonstrate historical experience in this capacity.

#### 6. **Coordination of services**

The Applicant shall demonstrate the capability to coordinate services with other agencies and resources in the community as applicable and dependent upon the students IEP/MP.

#### 7. **Reporting requirements for program and fiscal data**

##### **Tax clearance**

The provider must submit the original tax clearance certificate upon the execution of a contract, and with the final invoice.

##### **Invoices**

Original invoices plus two copies and copies of the monthly totals/attendance sheet and sign-in sheets must be submitted within 14 days after the last day of each calendar month to the Physical Therapy Program Coordinator, address to be specified.

All appeals and corrections for reporting/invoice rejections must be resolved within the next 60 calendar days and late claims will not be accepted. Any appeals and corrections for reporting/invoice rejections shall constitute the end of DOE's requirement to pay within 30 days upon receipt of the original invoice. DOE's requirement to pay within 30 days starts on the day the corrected invoice is re-submitted and accepted by DOE.

##### ***Written Reports***

This section shall apply to all service activities completed by providers. (i.e. assessments, initial eligibility conferences, reevaluation conferences, progress reporting or therapy sessions).

Physical therapists are responsible for all written reports, IEPs, MPs, progress reports, and documentation/charting for each therapy session.

Physical therapists are required to input information in the ISPED modules such as: (1) IEP/MP Plans; (2) Visit Records; and (3) Progress Report and other modules that DOE requires provider's data input as delineated in the "Services Activities" section. For any event in which work was done with the student, a visit record must be entered into ISPED within one week of its occurrence. If in the event this is not possible, then such event shall be documented in writing, to be identified by DOE at a later date.

Mandatory ISPED training and ongoing support, as needed, will be provided by DOE. Quarterly progress reports must be entered into ISPED denoting quantifiable gain or lack thereof of the skills being taught. Reports are due seven (7) calendar days prior to when report cards are due.

The physical therapist shall, at the completion of the contract period, submit a final written report summarizing contract performance to include work outcomes, difficulties encountered, etc. to the DOE in a format to be prescribed by the DOE.

**Physical therapists must complete and furnish all written assessment reports within forty-five (45) days of parental consent, IEPs/MPs goals and objectives at date of scheduled meeting, and annual progress reports within two (2) weeks of IEP/MP meeting or as requested by school teams as mandated by Hawaii Administrative Rules Title 8, Department of Education, Chapter 56, Provision of a Free Appropriate Public Education for a Student with a Disability (Chapter 56).**

**Assessment Reports:** Physical therapists must write physical therapy assessment reports. Written assessment reports are to address but are not limited to the following:

- Data from standardized assessments,
- Data from functional assessments
- Interpretation of standardized data and utilization of functional data to validate results of standardized tests
- Input from teacher/parent observations to substantiate findings
- Gross motor/mobility areas of strength
- Gross motor/mobility areas of need
- Statement as to the adverse effect performance levels have on the student's ability to progress in the general education curriculum
- Summary of findings with educational implications

**All written assessment reports must be entered into ISPED within the time frames set forth at the Student Support Team (SST) meeting.** Failure to submit the report on time will incur a fine of \$25.00 per week which will accrue on the first day of each week from the date the

report was due. This deadline may be tolled for extenuating circumstances by written notice from the SST administrator. The notice shall designate the next date the report is due. No additional time may be billed for corrections. A signed and dated hard copy is to be maintained in the student's confidential folder.

***Individualized Education Programs (IEPs)/Modification Plans (MP):***

Physical therapists must have the ability to write Individualized Education Programs which incorporate and integrate findings from assessments, teacher and parent interviews, and observations. IEPs are to include the following:

- Statement of the student's present levels of educational performance, including how the student's disability affects the student's involvement and progress in general education
- Measurable\* annual goals including short term objectives or benchmarks related to meeting the student's needs that result from his/her disability (\*Measurable is to mean that goals and objectives must reflect behaviors that can be measured)
- Reasonable\* annual goals, benchmarks and short term objectives which enable the student to progress in the general education curriculum (\*Reasonable means a description of what a student is reasonably expected to accomplish within a 12 month period)
- Annual goals which are aligned with the Hawaii Content Performance Standards,
- An integrated approach to the development of physical therapy functional skills across various environments (such as school, home and community)

**All IEPs/MPs must be entered into the ISPED module within 48 hours of completion of the IEP/MP meeting.** Failure to submit the report on time will incur a fine of \$25.00 per week which will accrue on the first day of each week from the date the report was due. This deadline may be tolled for extenuating circumstances by written notice from the IEP/MP team administrator. The notice shall designate the next date the report is due. No additional time may be billed for corrections.

**Therapy Log**

Physical therapists are responsible for keeping student therapy logs (charting) on students which document activities covered during the therapy session and student responses. DOE reserves the right to inspect therapy records without notice.

Physical therapists must note progress in therapy logs. Therapy logs are daily notes which providers are to utilize to document progress and/or lack of progress. It may also be used to document specific behaviors or events which can influence therapy sessions.

Documentation will occur for each face-to-face session with the student or consultation session with teacher, parent, or other appropriate team

member. This data must relate to the goals and objectives set forth in the IEP, MP, or Services Plan.

Therapy logs shall be considered educational records and property of the Hawaii Department of Education. Upon completion of the school year, therapy logs will be filed with the student's respective physical therapy folder.

**Progress Reports:** Physical therapists must write concise progress notes on a quarterly basis. These notes are to be written to explain to parents, student progress on goals and objectives. Progress notes must be written in terminology which is easily read and understood by those who are not in the field of physical therapy. It must reflect progress and/or lack of progress on IEP goals and objectives in the therapy setting, as well as generalization of skills into the classroom setting, or other settings as appropriate.

**Quarterly summary reports** with supporting data denoting gains or lack thereof, must be entered into ISPED at the end of each quarter. Summary reports shall be entered within 10 calendar days after the end of each quarter. Failure to submit the report on time will incur a fine of \$25.00 per week which will accrue on the first day of each week from the date the report was due. This deadline may be tolled for extenuating circumstances by written notice from the IEP/MP team administrator. The notice shall designate the next date the report is due. No additional time may be billed for corrections.

**Documentation:** Physical therapists must keep documentation of sessions as required by the State and District including, but not limited to computerized visit records, and/or attendance logs.

**Visit Records:** Physical therapists must document face-to-face therapy sessions with students on ISPED within 48 hours of its occurrence. In the event this is not possible due to technical difficulties, the therapy session will be documented in a paper format (see attendance sheet, Attachment F) and entered into ISPED by the provider at a later time.

## 8. **Pricing structure or pricing methodology to be used**

### Hourly Rate

DOE shall pay for hours worked, not to exceed an eight hour work day, or forty hour work week. No overtime pay in excess of these maximum hours shall be allowed. DOE shall not reimburse for mileage and travel expenses.

## 9. **Units of service and unit rate**

Physical therapy services include assessment, evaluation, consultation, documentation, treatment, IEP meetings, and care coordination. Proposed hourly rate is to be submitted by Applicant in the POS Proposal Application (refer to Section 3 of this RFP).

In proposing unit rate Applicant shall include all direct and administrative costs. Administrative costs may include but are not limited to: travel, phone communication, report writing, and inputting into ISPED unless specified in the scope of work. The unit rate shall not exceed \$52.00 per hour.

#### **IV. Facilities**

Not applicable to this RFP.

## **Section 3**

# **Proposal Application Instructions**



## Section 3

# Proposal Application Instructions

### General instructions for completing applications:

- *Proposal Applications shall be submitted to the state purchasing agency using the prescribed format outlined in this section.*
- *The numerical outline for the application, the titles/subtitles, and the applicant organization and RFP identification information on the top right hand corner of each page should be retained. The instructions for each section however may be omitted.*
- *Page numbering of the Proposal Application should be consecutive, beginning with page one and continuing through for each section. **See sample table of Contents***
- *Proposals may be submitted in a three ring binder (Optional).*
- *Tabbing of sections (Recommended).*
- *Applicants must also include a Table of Contents with the Proposal Application. A sample format is reflected in Section 5, Attachment B of this RFP.*
- *A written response is required for **each** item unless indicated otherwise. Failure to answer any of the items will impact upon an applicant's score.*
- *Applicants are **strongly** encouraged to review evaluation criteria in Section 4, Proposal Evaluation when completing the proposal.*
- *This form (SPO-H-200A) is available on the SPO website (for the website address see the Proposal Application Checklist in Section 5, Attachments). However, the form will not include items specific to each RFP. If using the website form, the applicant must include all items listed in this section.*

### The Proposal Application comprises the following sections:

- *Proposal Application Identification Form*
- *Table of Contents*
- *Program Overview*
- *Experience and Capability*
- *Project Organization and Staffing*
- *Service Delivery*
- *Financial*
- *Other*

#### I. Program Overview

Applicant shall give a brief overview to orient evaluators as to the program/services being offered.

## **II. Experience and Capability**

### **A. Necessary Skills**

The Applicant shall demonstrate that it has the necessary skills, abilities, and knowledge relating to the delivery of the proposed services.

Applicant should address skills specific to an educational setting, and the ability to work with various certifications of students. Also, Applicants should address the capacity and capability of its Supervisors overseeing delivery of these educationally related services or working with this population.

### **B. Experience**

The Applicant shall provide a description of projects/contracts pertinent to the proposed services.

The Applicant shall also provide a listing of verifiable experience with projects or contracts for the most recent five years that are pertinent to the proposed services. Applicant is encouraged to include points of contact, addresses, email addresses, and phone numbers. The State reserves the right to contact references to verify experience.

Ideally, Applicant will demonstrate the ability to adequately provide proposed services in an educational setting with previous contracted school districts.

If applicable, the Applicant responses should specifically address the experience and capacity of its supervisors, or those overseeing the delivery of services and their knowledge or expertise in the interventions or in working with this population.

### **C. Quality Assurance and Evaluation**

The Applicant shall describe its own plans for quality assurance and evaluation for the proposed services, including methodology.

The Applicant shall describe how it will oversee continuing education needs and resolution of identified problems with program practice.

The Applicant shall describe plan to ensure outcomes from the services provided. As this is an educationally related service, the primary outcome measure the DOE is accustomed to is an improvement in grades, behaviors, motor performance and acquisition of the Hawaii content and Performance Standards set forth in the student's IEP or MP.

### **D. Coordination of Services**

The Applicant shall demonstrate the capability to coordinate services with other agencies and resources in the community.

**E. Facilities**

Not applicable to this RFP.

**III. Project Organization and Staffing****A. Staffing****1. Proposed Staffing**

The Applicant shall describe the proposed staffing pattern, client/staff ratio and proposed caseload capacity appropriate for the viability of the services. (Refer to the personnel requirements in the Service Specifications, as applicable.)

The Applicant shall describe personnel who will provide identified services, including how the employee will go from one school site to another in the assigned geographic area.

**2. Staff Qualifications**

The Applicant shall provide the minimum qualifications (including experience) for staff assigned to the program. (Refer to the qualifications in the Service Specifications, as applicable)

The Applicant shall describe how personnel are evaluated not only for the mandatory background checks, but also for competence and ability to deliver the services in conformity with Applicant's own policies and within the requirements of this RFP.

Therapists should at minimum have one year of working experience as a physical therapist, preferably with pediatric clientele in a school setting.

**B. Project Organization****1. Supervision and Training**

The Applicant shall describe its ability to supervise, train and provide administrative direction relative to the delivery of the proposed services.

The Applicant shall address its ability to train its personnel with a description of the training program, how it will be enforced and implemented, and what it entails should be specific.

**2. Organization Chart**

The Applicant shall reflect the position of each staff and line of responsibility/supervision. (Include position title, name and full

time equivalency) Both the “Organization-wide” and “Program” organization charts shall be attached to the Proposal Application.

#### **IV. Service Delivery**

Applicant shall include a detailed discussion of the applicant’s approach to applicable service activities and management requirements from Section 2, Item III. - Scope of Work, including (if indicated) a work plan of all service activities and tasks to be completed, related work assignments/responsibilities and timelines/schedules.

Services are needed statewide during the school hours and to attend student’s IEP meetings and other appropriate school/district/program meetings. Staffing needs to provide services for an estimated total of 17,020 hours (See table of estimated hours in Section 2, Service Specifications, item D for district breakdown). DOE is not obligated to purchase the amount of services indicated, however, it should be used as a guideline of the volume of services needed.

The Service Delivery Section shall include a detailed discussion of the Applicant’s approach to recruitment, placement and replacement of Physical Therapists to work in the districts/schools to fulfill the scope of services in Section 2, Item III, Scope of Work. Applicants should discuss:

- Applicant’s availability to meet the service needs as stated in this RFP statewide
- Applicant’s understanding of IDEA, 504, Hawaii’s CSSS model and Standards Based education
- Applicant’s knowledge and understanding of current best practices in school-based therapy
- Applicant’s ability to clearly address how the services will be delivered collaboratively with DOE and focus on assisting the student function in the educational system
- Applicant’s ability to address how service activities will result in quality outcomes for students
- The proposal should address how the Applicant will service the remote or outlying areas in the proposed school district(s) and ensure that services will be available throughout the district.
- Demonstration of the Applicant’s commitment to least restrictive interventions.

#### **V. Financial**

##### **A. Pricing Structure**

Applicant shall submit a cost proposal utilizing the pricing structure designated by the state purchasing agency. The cost proposal shall be attached to the Proposal Application.

DOE will establish a unit rate not to exceed \$52.00 per hour. Since overall costs and cost effectiveness is one criterion by which proposals will be evaluated, proposals reflecting a lower unit rate are welcome.

Applicants shall submit a cost proposal utilizing the pricing structure designated by the state-purchasing agency by completing **Attachment H, Rate Proposal Worksheet**. The cost proposal shall be attached to the POS Proposal Application.

As these contracts will be services “as needed,” the SPO budget forms have been deleted. Providers will have difficulty in constructing a budget as the actual amount of services requested by DOE may vary. In lieu of providing budget forms, Applicants must provide a narrative with supporting monetary figures of how the unit cost is constructed. Such components, including but not limited to: compensation to providers; housing allowance; cost or reimbursement for travel; administrative expenses and what they comprise of; training and supervision of professionals, quality assurance; and any other factors that contribute to the final proposed rate for a unit of service should be discussed.

Applicants shall furnish a reasonable estimate of the maximum number of service units it can provide for which there is sufficient operating capacity by submitting **Attachment I, Capacity Worksheet**. DOE reserves the right to ask for additional information (i.e., information supporting or justifying service delivery) from each applicant. Additional information must be available for review during the proposal evaluation period.

## **B. Other Financial Related Materials**

### **1. Accounting System**

In order to determine the adequacy of the Applicant’s accounting system as described under the administrative rules, the following documents are requested as part of the Proposal Application (may be attached):

- Most recent financial audit of Applicant.
- A description of how Applicant’s accounting system is organized to handle the contract.
- A description of the Applicant’s billing procedure including, if applicable, the procedures in which subcontractors are paid.
- Name of individual responsible for the accounting/billing system and his/her qualifications and position description.
- Applicant’s most recent program annual report, if available.
- Description of the internal control structure used in the accounting system and,
- If accounting work is subcontracted, please describe.

## **VI. Other**

### **A. Litigation**

The Applicant shall disclose any pending litigation to which they are a party, including the disclosure of any outstanding judgment. If applicable, please explain.

# **Section 4**

## **Proposal Evaluation**

## Section 4

# Proposal Evaluation

### I. Introduction

The evaluation of proposals received in response to the RFP will be conducted comprehensively, fairly and impartially. Structural, quantitative scoring techniques will be utilized to maximize the objectivity of the evaluation.

### II. Evaluation Process

The procurement officer or an evaluation committee of designated reviewers selected by the head of the state purchasing agency or procurement officer shall review and evaluate proposals. When an evaluation committee is utilized, the committee will be comprised of individuals with experience in, knowledge of, and program responsibility for program service and financing.

The evaluation will be conducted in three phases as follows:

- Phase 1 - Evaluation of Proposal Requirements
- Phase 2 - Evaluation of Proposal Application
- Phase 3 - Recommendation for Award

#### Evaluation Categories and Thresholds

##### Evaluation Categories

##### *Administrative Requirements*

##### Possible Points

##### *Proposal Application*

##### **100 Points**

Program Overview	0 points
Experience and Capability	20 points
Project Organization and Staffing	15 points
Service Delivery	55 points
Financial	10 Points

##### **TOTAL POSSIBLE POINTS**

##### **100 Points**

### III. Evaluation Criteria

#### A. Phase 1 - Evaluation of Proposal Requirements

##### 1. Administrative Requirements

- Application Checklist
- Registration (if not pre-registered with the State Procurement Office)
- Federal Certifications
- Rate Proposal Worksheet
- Capacity Worksheet

## 2. Proposal Application Requirements

- Proposal Application Identification Form (Form SPO-H-200)
- Table of Contents
- Program Overview
- Experience and Capability
- Project Organization and Staffing
- Service Delivery
- Financial (All required forms and documents)
- Program Specific Requirements (as applicable)

### B. Phase 2 - Evaluation of Proposal Application (100 Points)

1. ***Program Overview:*** No points are assigned to Program Overview. The intent is to give the applicant an opportunity orient evaluators as to the service(s) being offered.

2. ***Experience and Capability (20 Points)***

The State will evaluate the applicant's experience and capability relevant to the proposal contract, which shall include:

<b>A. Necessary Skills</b>	<u>7</u>
• Demonstrated skills, abilities, and knowledge relating to the delivery of the proposed services in an educationally based approach.	<u>4</u>
• Responses should specifically address the experience and capacity of its supervisors or those overseeing the delivery of the services and their knowledge or expertise in the interventions or in working with this population	<u>3</u>
<b>B. Experience</b>	<u>3</u>
• Demonstrated the ability to adequately provide proposed services in an educational setting with previous contracted school districts	<u>2</u>
• List of prior projects and contracts pertinent to the proposed services	<u>1</u>
<b>C. Quality Assurance and Evaluation</b>	<u>7</u>
• Sufficiency of quality assurance and evaluation plans for the proposed services, including methodology.	<u>1</u>
• Applicant's clear detailed description of quality assurance plan and personnel accountability	<u>6</u>
<b>D. Coordination of Services</b>	<u>3</u>
• Demonstrated capability to coordinate services with other agencies and resources in the community	<u>3</u>
<b>E. Facilities</b>	<u>n/a</u>



### ***Project Organization and Staffing (15 Points)***

The State will evaluate the applicant's overall staffing approach to the service that shall include:

<b>A. Staffing</b>	<u>6</u>
<ul style="list-style-type: none"> <li>• <u>Proposed Staffing</u>: That the proposed staffing pattern, client/staff ratio, and proposed caseload capacity is reasonable to insure viability of the services.</li> </ul>	<u>1</u>
<ul style="list-style-type: none"> <li>• <u>Staff Qualifications</u>: Minimum qualifications (including experience) for personnel assigned to the program should be at least one year of working experience as a physical therapist, preferably working with pediatric clientele in an educational setting</li> </ul>	<u>4</u>
<ul style="list-style-type: none"> <li>• The agency should have detailed and demonstrated a background review process as well as detailing their screening process for determining competency of personnel</li> </ul>	<u>1</u>
<b>B. Project Organization</b>	<u>9</u>
<ul style="list-style-type: none"> <li>• <u>Supervision and Training</u>: Demonstrated ability to supervise, train and provide administrative direction to personnel relative to the delivery of the proposed services</li> </ul>	<u>3</u>
<ul style="list-style-type: none"> <li>• <u>Organization Chart</u>: Approach and rationale for the structure, functions, and staffing of the proposed organization for the overall service activity and tasks</li> </ul>	<u>1</u>
<ul style="list-style-type: none"> <li>• A detailed plan and the ability to provide continuous service whenever there is a change in the Applicant's personnel</li> </ul>	<u>5</u>

### ***3. Service Delivery (50 points)***

The evaluation criteria may also include an assessment of the logic of the work plan for the major service activities and tasks to be completed, including clarity in work assignments and responsibilities, and the realism of the timelines and schedules, as applicable.

<ul style="list-style-type: none"> <li>• Applicant's availability to meet the service needs as stated in this RFP statewide</li> </ul>	<u>8</u>
<ul style="list-style-type: none"> <li>• Applicant's understanding of IDEA, 504, Hawaii's CSSS model and Standards Based education</li> </ul>	<u>5</u>
<ul style="list-style-type: none"> <li>• Applicant's knowledge and understanding of current best practices in school-based therapy</li> </ul>	<u>10</u>
<ul style="list-style-type: none"> <li>• Applicant's ability to clearly address how the services will be delivered collaboratively with DOE and focus on assisting the student function in the educational system</li> </ul>	<u>10</u>
<ul style="list-style-type: none"> <li>• Applicant's ability to address how service activities will result in quality outcomes for students</li> </ul>	<u>10</u>

- The proposal should address how the Applicant will service the remote or outlying areas in the proposed school district(s) and ensure that services will be available throughout the districts. 5
- Demonstration of the Applicant's commitment to least restrictive interventions 2

**4. *Financial (15 points)***

- Applicant's proposal budget is reasonable, given program resources and operational capacity. 3
- Applicant's degree of competitiveness and reasonableness of proposed budget. 8
- Personnel costs are reasonable and comparable to positions in the community. 2
- Adequacy of the Applicant's accounting system. 1
- Applicant's demonstration of financial solvency; submission of financial audit and management letter. 1

**C. Phase 3 - Recommendation for Award**

Each notice of award shall contain a statement of findings and decision for the award or non-award of the contract to each applicant.

With a baseline of 70 or higher, a decision for the award will be based on the consensus of the reviewers. First consideration will be given to the applicant with the highest score. Assignments will be made until the capacity of the highest- ranking applicant is met. The second highest-ranking applicant may be utilized to fulfill the needs of the DOE.

Upon award, the Contractor shall submit to the DOE employee documentation as follows:

- proof of their capacity (resumes of personnel) to provide needed services
- Employee criminal history documentation
- Current and valid Driver License for service providers
- liability insurance certificate
- Current license from the State of Hawaii to practice physical therapy for service -personnel

# **Section 5**

## **Attachments**

- A.** Proposal Application Checklist
- B.** Sample Table of Contents
- C.** Federal Certifications
- D.** Monthly Total of Services Report
- E.** Contractor Provider final Report
- F.** DOE Sign-in Sheet
- G.** DOE Attendance Log
- H.** Rate Proposal Worksheet
- I.** Capacity Worksheet

## Proposal Application Checklist

Applicant: \_\_\_\_\_

RFP No.: DOE RFP F05-044 \_\_\_\_\_

The applicant's proposal must contain the following components in the order shown below. This checklist must be signed, dated and returned to the state purchasing agency as part of the Proposal Application. \*SPO-H forms are located on the web at <http://www.spo.hawaii.gov> Click *Procurement of Health and Human Services* and *For Private Providers*.\*

Item	Reference in RFP	Format/Instructions Provided	Required by Purchasing Agency	Completed by Applicant
<b>General:</b>				
Proposal Application Identification Form (SPO-H-200)	Section 1, RFP	SPO Website*	<b>X</b>	
Proposal Application Checklist	Section 1, RFP	Attachment A	<b>X</b>	
Table of Contents	Section 5, RFP	Section 5, RFP	<b>X</b>	
Proposal Application (SPO-H-200A)	Section 3, RFP	SPO Website*	<b>X</b>	
Registration Form (SPO-H-100A)	Section 1, RFP	SPO Website*	<b>(Required if not Registered)</b>	
Tax Clearance Certificate (Form A-6)	Section 1, RFP	Dept. of Taxation Website (Link on SPO website)*	<b>Required at time of contract award</b>	
Cost Proposal (Budget)				
SPO-H-205	Section 3, RFP	SPO Website*		
SPO-H-205A	Section 3, RFP	SPO Website* Special Instructions is applicable, Section 5		
SPO-H-205B	Section 3, RFP,	SPO Website* Special Instructions, Section 5		
SPO-H-206A	Section 3, RFP	SPO Website*		
SPO-H-206B	Section 3, RFP	SPO Website*		
SPO-H-206C	Section 3, RFP	SPO Website*		
SPO-H-206D	Section 3, RFP	SPO Website*		
SPO-H-206E	Section 3, RFP	SPO Website*		
SPO-H-206F	Section 3, RFP	SPO Website*		
SPO-H-206G	Section 3, RFP	SPO Website*		
SPO-H-206H	Section 3, RFP	SPO Website*		
SPO-H-206I	Section 3, RFP	SPO Website*		
SPO-H-206J	Section 3, RFP	SPO Website*		
<b>Certifications:</b>				
<b>Federal Certifications</b>		Section 5, RFP	<b>X</b>	
Debarment & Suspension		Section 5, RFP	<b>X</b>	
Drug Free Workplace		Section 5, RFP	<b>X</b>	
Lobbying		Section 5, RFP	<b>X</b>	
Program Fraud Civil Remedies Act		Section 5, RFP	<b>X</b>	
Environmental Tobacco Smoke		Section 5, RFP	<b>X</b>	
<b>Program Specific Requirements:</b>				
Rate Proposal Worksheet	Attachment H	Section 3, RFP	<b>X</b>	
Capacity Worksheet	Attachment I	Section 3, RFP	<b>X</b>	

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 Authorized Signature

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 Date

## Proposal Application Table of Contents

<b>I.</b>	<b>Program Overview.....</b>	<b>1</b>
<b>II.</b>	<b>Experience and Capability .....</b>	<b>1</b>
A.	Necessary Skills .....	2
B.	Experience.....	4
C.	Quality Assurance and Evaluation.....	5
D.	Coordination of Services.....	6
E.	Facilities.....	6
<b>III.</b>	<b>Project Organization and Staffing .....</b>	<b>7</b>
A.	Staffing.....	7
1.	Proposed Staffing.....	7
2.	Staff Qualifications .....	9
B.	Project Organization .....	10
1.	Supervision and Training.....	10
2.	Organization Chart (Program & Organization-wide) (See Attachments for Organization Charts)	
<b>IV.</b>	<b>Service Delivery.....</b>	<b>12</b>
<b>V.</b>	<b>Financial.....</b>	<b>20</b>
	See Attachments for Cost Proposal	
<b>VI.</b>	<b>Litigation.....</b>	<b>20</b>
<b>VII.</b>	<b>Attachments</b>	
A.	Cost Proposal	
	SPO-H-205 Proposal Budget	
	SPO-H-206A Budget Justification - Personnel: Salaries & Wages	
	SPO-H-206B Budget Justification - Personnel: Payroll Taxes and Assessments, and Fringe Benefits	
	SPO-H-206C Budget Justification - Travel: Interisland	
	SPO-H-206E Budget Justification - Contractual Services – Administrative	
B.	Other Financial Related Materials	
	Financial Audit for fiscal year ended June 30, 1994	
C.	Organization Chart	
	Program	
	Organization-wide	
D.	Performance and Output Measurement Tables	
	Table A	
	Table B	
	Table C	
E.	Program Specific Requirements	

- F.**     Organization Chart  
         Program  
         Organization-wide
- G.**     Performance and Output Measurement Tables  
         Table A  
         Table B  
         Table C
- H.**     Program Specific Requirements

## CERTIFICATIONS

### 1. CERTIFICATION REGARDING DEBARMENT AND SUSPENSION

The undersigned (authorized official signing for the applicant organization) certifies to the best of his or her knowledge and belief, that the applicant, defined as the primary participant in accordance with 45 CFR Part 76, and its principals:

- (a) are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from covered transactions by any Federal Department or agency;
- (b) have not within a 3-year period preceding this proposal been convicted of or had a civil judgment rendered against them for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, State, or local) transaction or contract under a public transaction; violation of Federal or State antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property;
- (c) are not presently indicted or otherwise criminally or civilly charged by a governmental entity (Federal, State, or local) with commission of any of the offenses enumerated in paragraph (b) of this certification; and
- (d) have not within a 3-year period preceding this application/proposal had one or more public transactions (Federal, State, or local) terminated for cause or default.

Should the applicant not be able to provide this certification, an explanation as to why should be placed after the assurances page in the application package.

The applicant agrees by submitting this proposal that it will include, without modification, the clause titled "Certification Regarding Debarment, Suspension, Ineligibility, and Voluntary Exclusion--Lower Tier Covered Transactions" in all lower tier covered transactions (i.e., transactions with sub-grantees and/or contractors) and in all solicitations for lower tier covered transactions in accordance with 45 CFR Part 76.

### 2. CERTIFICATION REGARDING DRUG-FREE WORKPLACE REQUIREMENTS

The undersigned (authorized official signing for the applicant organization) certifies that the applicant will, or will continue to, provide a drug-free workplace in accordance with 45 CFR Part 76 by:

- (a) Publishing a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession or use of a controlled substance is prohibited in the grantee's workplace and specifying the actions that will be taken against employees for violation of such prohibition;
- (b) Establishing an ongoing drug-free awareness program to inform employees about--
  - (1) The dangers of drug abuse in the workplace;
  - (2) The grantee's policy of maintaining a drug-free workplace;
  - (3) Any available drug counseling, rehabilitation, and employee assistance programs; and
  - (4) The penalties that may be imposed upon employees for drug abuse violations occurring in the workplace;
- (c) Making it a requirement that each employee to be engaged in the performance of the grant be given a copy of the statement required by paragraph (a) above;
- (d) Notifying the employee in the statement required by paragraph (a), above, that, as a condition of employment under the grant, the employee will--
  - (1) Abide by the terms of the statement; and
  - (2) Notify the employer in writing of his or her conviction for a violation of a criminal drug statute occurring in the workplace no later than five calendar days after such conviction;
- (e) Notifying the agency in writing within ten calendar days after receiving notice under paragraph (d)(2) from an employee or otherwise receiving actual notice of such conviction. Employers of convicted employees must provide notice, including position title, to every grant officer or other designee on whose grant activity the convicted employee was working, unless the Federal agency has designated a central

point for the receipt of such notices. Notice shall include the identification number(s) of each affected grant;

- (f) Taking one of the following actions, within 30 calendar days of receiving notice under paragraph (d) (2), with respect to any employee who is so convicted--
  - (1) Taking appropriate personnel action against such an employee, up to and including termination, consistent with the requirements of the Rehabilitation Act of 1973, as amended; or
  - (2) Requiring such employee to participate satisfactorily in a drug abuse assistance or rehabilitation program approved for such purposes by a Federal, State, or local health, law enforcement, or other appropriate agency;
- (g) Making a good faith effort to continue to maintain a drug-free workplace through implementation of paragraphs (a), (b), (c), (d), (e), and (f).

For purposes of paragraph (e) regarding agency notification of criminal drug convictions, the DHHS has designated the following central point for receipt of such notices:

Office of Grants and Acquisition Management  
 Office of Grants Management  
 Office of the Assistant Secretary for Management and Budget  
 Department of Health and Human Services  
 200 Independence Avenue, S.W., Room 517-D  
 Washington, D.C. 20201

### 3. CERTIFICATION REGARDING LOBBYING

Title 31, United States Code, Section 1352, entitled "Limitation on use of appropriated funds to influence certain Federal contracting and financial transactions," generally prohibits recipients of Federal grants and cooperative agreements from using Federal (appropriated) funds for lobbying the Executive or Legislative Branches of the Federal Government in connection with a SPECIFIC grant or cooperative agreement. Section 1352 also requires that each person who requests or receives a Federal grant or cooperative agreement must disclose lobbying undertaken with non-Federal (non-appropriated) funds. These requirements apply to grants and cooperative agreements EXCEEDING \$100,000 in total costs (45 CFR Part 93).

The undersigned (authorized official signing for the applicant organization) certifies, to the best of his or her knowledge and belief, that:

- (1) No Federal appropriated funds have been paid or will be paid, by or on behalf of the under-

signed, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal contract, grant, loan, or cooperative agreement.

- (2) If any funds other than Federally appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "Disclosure of Lobbying Activities," in accordance with its instructions. (If needed, Standard Form-LLL, "Disclosure of Lobbying Activities," its instructions, and continuation sheet are included at the end of this application form.)
- (3) The undersigned shall require that the language of this certification be included in the award documents for all subawards at all tiers (including subcontracts, subgrants, and contracts under grants, loans and cooperative agreements) and that all subrecipients shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by Section 1352, U.S. Code. Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

### 4. CERTIFICATION REGARDING PROGRAM FRAUD CIVIL REMEDIES ACT (PFCRA)

The undersigned (authorized official signing for the applicant organization) certifies that the statements herein are true, complete, and accurate to the best of his or her knowledge, and that he or she is aware that any false, fictitious, or fraudulent statements or claims may subject him or her to criminal, civil, or administrative penalties. The undersigned agrees that the applicant organization will comply with the Public Health Service terms and conditions of award if a grant is awarded as a result of this application.



## 5. CERTIFICATION REGARDING ENVIRONMENTAL TOBACCO SMOKE

Public Law 103-227, also known as the Pro-Children Act of 1994 (Act), requires that smoking not be permitted in any portion of any indoor facility owned or leased or contracted for by an entity and used routinely or regularly for the provision of health, day care, early childhood development services, education or library services to children under the age of 18, if the services are funded by Federal programs either directly or through State or local governments, by Federal grant, contract, loan, or loan guarantee. The law also applies to children's services that are provided in indoor facilities that are constructed, operated, or maintained with such Federal funds. The law does not apply to children's services provided in private residence, portions of facilities used for inpatient drug or alcohol treatment, service providers whose sole source of applicable Federal funds is Medicare or Medicaid, or facilities where WIC coupons are redeemed.

Failure to comply with the provisions of the law may result in the imposition of a civil monetary penalty of up to \$1,000 for each violation and/or the imposition of an administrative compliance order on the responsible entity.

By signing the certification, the undersigned certifies that the applicant organization will comply with the requirements of the Act and will not allow smoking within any portion of any indoor facility used for the provision of services for children as defined by the Act.

The applicant organization agrees that it will require that the language of this certification be included in any subawards which contain provisions for children's services and that all subrecipients shall certify accordingly.

The Public Health Services strongly encourages all grant recipients to provide a smoke-free workplace and promote the non-use of tobacco products. This is consistent with the PHS mission to protect and advance the physical and mental health of the American people.

SIGNATURE OF AUTHORIZED CERTIFYING OFFICIAL	TITLE	
APPLICANT ORGANIZATION		DATE SUBMITTED

Attachment D  
OT/PT School Support Services  
Monthly Total of Services

RFP F05-044 (PT)

District \_\_\_\_\_ Therapist \_\_\_\_\_ Month \_\_\_\_\_ 20 \_\_\_\_\_

Total # of School Sites: \_\_\_\_\_

**Caseload**

ED CERT	A	DB	D	DDa	DDb	ED	HI	MD	MR	OHI	OI	SLD	SLI	TBI	VI	Z	TOTAL
BEG TOTAL																	
# Added																	
# Minused																	
END TOTAL																	

A. Total # Screenings Completed \_\_\_\_\_ # Recommended for Assessment \_\_\_\_\_ Time Spent \_\_\_\_\_

Total # Initial Evals Completed \_\_\_\_\_ # Recommended for Service \_\_\_\_\_ Time Spent \_\_\_\_\_

Total # Re-evaluations Completed \_\_\_\_\_ # Recommended for Service \_\_\_\_\_ Time Spent \_\_\_\_\_

B. Total # IEP Meetings Attended \_\_\_\_\_ Total Time Spent in IEP Meetings \_\_\_\_\_

Total # IEP Objectives \_\_\_\_\_ Total # Objectives Mastered \_\_\_\_\_

Total # Objectives Progressing \_\_\_\_\_ Total # Objectives Emerging \_\_\_\_\_

Total # Objectives No Progress \_\_\_\_\_ Total # Objectives Not Addressed \_\_\_\_\_

C. Resource Services

Total # SPED Students \_\_\_\_\_ Total Amount of Time \_\_\_\_\_

Total # SPED Adults \_\_\_\_\_ Total Amount of Time \_\_\_\_\_

Total # Regular Ed Students \_\_\_\_\_ Total Amount of Time \_\_\_\_\_

Total # Regular Ed Adults \_\_\_\_\_ Total Amount of Time \_\_\_\_\_

D. Documentation

Total Amount of Time \_\_\_\_\_

CONTRACTOR PROVIDER FINAL REPORT  
FOR  
PHYSICAL THERAPY SERVICES

District	PT Services		Evaluation Services		Number of hours spent on administrative work (ISPED input, meetings, phone calls, etc.)
	# of student s	# of contact hours	# of students	# of contact hours	
Central					
Honolulu					
Leeward					
Windward					
Hawaii					
Kauai					
Maui					

Number of professionals recruited and breakdown by location

Difficulties encountered in recruitment:

Retention of personnel:

Provider who has left	District	Reason for leaving	Date left	Date replacement provided to HDOE
	Central			
	Honolulu			
	Leeward			
	Windward			
	Hawaii			
	Kauai			
	Maui			

**DOE SIGN IN SHEET**  
**Physical Therapy Services**

Name: \_\_\_\_\_ Month \_\_\_\_\_

Date	Activity (Therapy Caseload, Paperwork, IEP, etc.)	School/Site	Time In Time Out	Signature of School Personnel

Provider Signature \_\_\_\_\_ Date: \_\_\_\_\_

# ATTENDANCE LOG SHEET

☐

EVALUATION

☐

TREATMENT

☐

CONSULTATION

DISTRICT \_\_\_\_\_ THERAPIST \_\_\_\_\_ MONTH \_\_\_\_\_ YEAR \_\_\_\_\_

STUDENT NAME	FREQ	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31

KEY: Numeral = length of session in 15 minute increments (i.e. 2=30 mins.); A = Student Absent (illness, vacation); E = Student absent due to field trip, assembly, special activities; V = Therapist vacation, S = Therapist Sick; W = Therapist Workshop; M = make up services; R = replacement (alternate) activity

**RATE PROPOSAL WORKSHEET**  
**PHYSICAL THERAPIST**

- ✓ Applicant shall complete worksheet and submit with Proposal.
- ✓ If item will not be provided or is not applicable, please indicate so in the "Amount" column.
- ✓ To determine allowable expenses, refer to "Cost Principles on Purchases of Health and Human Services" document available on the SPO website:  
[http://www2.hawaii.gov/spoh/Forms\\_Instructions/forms\\_instructionsprov.htm](http://www2.hawaii.gov/spoh/Forms_Instructions/forms_instructionsprov.htm).

Service/ Expense	\$ Amount per Hour
Physical Therapist Personnel costs (please itemize): Professional Development/Training _____ Housing, etc. _____ Travel/Mileage, etc. _____ _____ _____ _____	_____ _____ _____ _____ _____ _____
Administrative/Managerial Costs (please itemize): _____ _____ _____	
Subcontracted Services (please itemize): _____ _____ _____ _____	
Operating Expenses: _____ _____	
Profit:	
Other (please specify): _____ _____ _____ _____ _____ _____ _____	
TOTAL HOURLY RATE (not to exceed \$52.00): (This rate represents the Applicant's hourly proposal rate for this RFP)	

CAPACITY WORKSHEET

- ✓ Applicant shall complete worksheet and submit with Proposal.
- ✓ Applicant should indicate Applicant's estimated capacity to provide services by District.
- ✓ If item will not be provided or is not applicable, please indicate "not applicable".

District	Estimated Number of Therapists	Estimated Number of Supervisors	Estimated number of Service Units (hours)
Central			
Honolulu			
Leeward			
Windward			
Hawaii			
Kauai			
Maui			